

340B Solutions



Powering Compliance & Savings

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Our Story

SUNRx is driven to deliver 340B technology-related solutions for our clients that improve healthcare. We do this by providing superior outcomes to those we serve through innovative solutions, systems and services that provide transparency and promote choice in decision making.

SUNRx has been a leading third-party administrator since 2006, and today provides comprehensive 340B services for all types of 340B covered entities, including; federally qualified health centers and look-a-likes, health systems, disproportionate share hospitals, cancer centers, sole community, critical access, and children's hospitals.

These comprehensive services include split billing, contract pharmacy (retail, specialty & mail order), including referral claims capture functionality, plus the industry leading, real-time uninsured 340B prescription discount card (cash) with robust sliding scale technology.

SUNRx fully supports compliance around duplicate discounts (Medicaid) for all covered entities to maximize their savings, optimizing their 340B program to best serve their communities and partner with all types of pharmacies. If you are experiencing pain-points with your current TPA, especially customer service, we invite you to speak with us at SUNRx.





Driven to deliver 340B technology-related solutions for our clients



A leading third-party administrator since 2006



Comprehensive services include split billing, contract pharmacy, and the industry leading, real-time uninsured 340B prescription discount card



Our Referral Capture process allows you to capture prescriptions from these referral visits to generate significantly more 340B savings



Full support of compliance around duplicate discounts

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SUNRx Split Billing System



SUNRx's Split Billing System is a cloud-based tool which allows Covered Entities to create replenishment orders for outpatient and inpatient settings, and track purchases within the entire Pharmacy Supply Chain with easily auditable reports. With compliance in mind, SUNRx built its entire reporting suite around HRSA guidelines, working closely with clients to insure it meets their needs.



Unique Software Offerings

- ✓ Fully customized web-based software
- ✓ Wholesaler and EMR independent
- Rapid implementation
- Creates split, replenishment, or alternate supplier purchase orders
- Verifies accuracy of price and quantity delivered
- PO Optimizer reduces the pharmacy drug spend by maximizing purchase discounts
- No hidden fees

Our split billing product allows you to effectively increase your savings because of our close working relationship with our clients. We have identified tools unique to our customers' needs that our solution provides, giving you the ability to expand your 340B savings without any additional work or costs, while at the same time maintaining a price that is among the lowest in the industry.

Inventory Management





Typical Split Billing Systems

Split billing functionality includes, Inventory Mangement and PO Splitting

It may ONLY be used for the purpose for which it was provided.



PO Optimization





PO Reconciliation



Charge Master Updates

Ad Hoc Reporting

The SUNRx Split Billing Advantage

SUNRx adds four additional pieces for the most robust 340B Split Billing Solution; PO Optimization, PO Reconciliation, Charge Master Mapping, and Ad-Hoc Reporting





PO Optimization

Reducing WAC spend is a key goal of Split Billing. Our one-of-a-kind PO Optimizer tool assists the pharmacy buyer to reduce unnecessary spend, thereby keeping pharmacy overhead costs low.

SUNRx provides the pharmacy buyer with alterative available and clinically equivalent NDCs from which to choose. This is accomplished through a process of reviewing a client's purchase orders line by line after being split in our 340B Split Billing System.

The PO Optimizer tool then provides the pharmacy buyer with a list of clinically equivalent alternative NDCs to consider based on lowest available price and accumulations. The pharmacy buyer can make the choice to replace the higher cost NDC with the lower suggested NDC or order the original NDC. Once the selection is made, the pharmacy buyer would submit the PO back to the wholesaler to complete the order.



340B Split Billing

Purchase order is split by our 340B Split Billing System



Review Purchase Order

Orders are reviewed line by line



PO Optimization

Pharmacy buyer provided with list of clinically equivalent alternative NDCs



Pharmacy Buyer Decision

Pharmacy buyer can choose to replace the higher cost NDC with the lower cost option



Complete Order

The pharmacy buyer submits the PO back to the wholesaler to complete the order



Contract Pharmacy



SUNRx is one of the longest-standing national leaders in the contract pharmacy space. With over 15 years of experience and hundreds of clients across the country, SUNRx has the industry knowledge, experience, customer service and technology to provide our clients with an unmatched contract pharmacy experience.



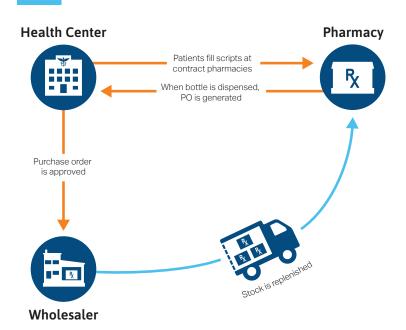
The Key Features of Our Solution

- Conservative approach to compliance
- Customized reporting suite
- User friendly, cloud-based technology
- 340B Uninsured Cash Card
- Develop and contract pharmacy network on client's behalf
- Assigned implementation team

- Provide self-auditing tool kit
- Assistance with P & P development
- Audit support at no cost
- Assigned account team for program support and expansion
- No startup costs
- No hidden fees

Contract Pharmacy Virtual Inventory

SUNRx's contract pharmacy program has been designed to provide the ability to strengthen your 340B benefit, while at the same time keeping you in compliance and providing you an unparalleled customer experience. SUNRx understands that our clients don't always have the resources to make 340B the number one priority of the organization. With that in mind, your SUNRx team is here to help you with the management of your 340B program, keep you up-to-speed with its success, provide performance reviews, identify and operationalize program expansion opportunities, all while giving you the peace of mind that you are maintaining an effective and compliant program.





340B Specialty Pharmacy



Specialty pharmacy may be complex, but as the specialty pharmaceutical industry continues to see growth, there may be opportunities for significant savings to your 340B program. SUNRx can help you navigate the complexities and opportunities in 340B specialty pharmacy through the following:



Network

Our experience in pharmacy data analysis and contracting allows us to guide you through the contract pharmacy process, delivering a specialty pharmacy network that maximizes your 340B savings.



Expertise

SUNRx's unique and advanced operational and technological capabilities can be customized to support the wide variety of pharmacy and wholesaler requirements in navigating specialty and 340B.



Compliance

We understand each CE type and can manage the compliance, referral capture and operational parameters to create a custom fit for your 340B program that will render a higher capture rate.



Program Customization

Through a drug-by-drug strategy, we can expand savings with a toolkit designed to help you gain access to medications for your 340B program.



Dedicated Partnership

As an experienced and transparent resource, we are here to support you in building a successful 340B program.



Why SUNRx

340B Specialty Expertise

SUNRx has unrivaled expertise with specialty contract pharmacy and understanding the important drug-specific nuances for specialty expansion within 340B.

Split Billing Solutions

Through the SUNRx Split Billing platform, we can support your needs for specialty therapies within the four walls of your institution.

Customer Service

SUNRx tailors our approach to each CE type's unique needs. We are here with dedicated, high touch support, to help optimize your 340B program and answer any questions you may have.



Referral Capture



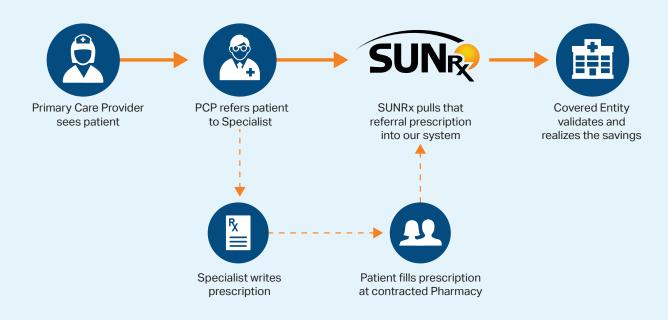
Every day, the primary care providers in your clinics refer their patients to specialists. The primary care provider should be documenting this in your electronic medical record system. When the referred patient goes to the specialty provider they were referred to, they usually get at least one prescription. Examples of these prescriptions could be Humira*, Enbrel*, Otezla*, Harvoni*, Sovaldi*, and Skyrisi* to name a few. Don't miss out on compliantly capturing the 340B savings from these prescriptions.

Since these Specialists where patients are referred to may not be part of your staff or clinic, these prescriptions usually are not routinely captured. It will be necessary that these prescriptions be set up to capture. The SUNRx system has this functionality built into our technology and many of our clients have been capturing these referral prescriptions for several years. Our process, in coordination with your policies and procedures, allows you, the covered entity, to capture these prescriptions from these referral visits to generate significantly more 340B savings.

Since these are prescriptions from referral physicians, your policies and procedures will need to be updated, your providers educated and then you will be ready to confirm the prescriptions from referral providers that SUNRx's technology has identified. SUNRx account executives will train and work closely with your appropriate staff to realize these savings, which can be significant.

SUNRx Partners With You in This Process

HOW MANY REFERRALS DO YOUR PROVIDERS SEND ANNUALLY?

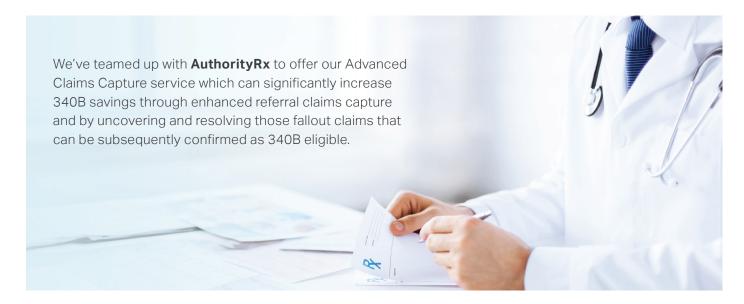




Advanced Claims Capture



Take referral capture a step further with Advanced Claims Capture.





Focused on Compliance

Advanced Claims Capture is designed with compliance in the forefront. As part of an annual independent audit, we review your program and work to appropriately capture additional savings in compliance with your 340B program.



Speedy Implementation Time

Start realizing additional savings potential with a quick implementation and no need for additional software.



Reviews & Appropriately Resolves Claims from Fallout Report

Advanced Claims Capture can increase savings significantly by uncovering and resolving fallout claims.



No-cost Annual 340B Audit

Stay compliant in your program and save time, money and resources by utilizing our no-cost annual 340B audit.



Experience and Expertise

Keep up to date on processes and Policies & Procedures which may eliminate the need for extra operational resources. We offer customized program recommendations to your policies and procedures.



Uninsured 340B Prescription Discount Card



Safety-net hospitals and healthcare centers provide services for the uninsured. These uninsured patients can have a significant impact on the facility's bottomline. Much of the uncompensated care can be minimized with programs like providing medications at no or low cost. One of the intents of the 340B program is to pass along savings to the uninsured. This can be done with no additional cost to the healthcare facility.

A prescription discount program for your uninsured can deliver costs for medications at significant discounts.

These savings add up and the average annual savings to their uninsured patients can exceed \$1 million.

Plus, from a risk perspective you want to help ensure that the vulnerable populations you serve are getting their prescriptions filled. The result of them not doing so can cost your organization in the long run.

These savings can also be applied towards the hospital/healthcare center's community benefit report.



Card Benefits

- Lowest price can be below 340B pricing 50% of the time
- Hospital/healthcare center can subsidize if desired
- Cards are provided to the uninsured patients by the hospital/healthcare center staff
- ✓ Help reduce the risk of Medicare readmission penalties
- Help reduce the risk of higher Charity Care costs

How the Card Works Claim adjudicates in real time Patient goes **Provider writes** Contract Patient pays pharmacy the lowest price available to their provider prescription **Pharmacy** for their medication Office staff prints SUNRx Patient takes their prescription and SUNRx prescription discount card and gives it to the patient prescription discount with their prescription card to the pharmacy



SUNRx Customer Care

We are proud of our **2019 Client Satisfaction Scores**

Overall Satisfaction Score of 4.03 out of 5

Top Scores

- SUNRx conducts business ethically
- Proactive consultation
- Eligibility & compliance
- Timely responsiveness
- Reporting tools
- Will continue to use SUNRx

SUNRx takes pride in providing "high-touch" customer service to our clients

SUNRx is committed to providing quality high-touch customer service and support to our clients. This includes partnering with our clients to provide the reporting tools necessary to effectively manage their 340B program, provide training to staff and proactively communicate to ensure a strong and active partnership. We have a dedicated account team for each client with SMEs (Subject Matter Experts) who provide support, monthly financial reviews and more to support your 340B program. Our account management team has decades of combined experience in 340B and provides our customers with solutions that help our clients comply within existing 340B rules. If unexpected issues arise your account management team is there to help trouble shoot potential issues and get them solved in a timely manner without the need to submit a ticket. The SUNRx account team includes a business solutions specialist who will assist in any "what if" scenarios and will work to optimize all settings within the SUNRx platform in optimizing your 340B program.







Complete 340B Solution



Contact Us About How We Can Help You

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www.sunrx.com